

ESA OF OHIO TRAINING COURSE REGISTRATION FORM

VIDEO SYSTEMS TECHNOLOGY:	NUMBER OF STUDENTS	ESA MEMBER PRICE	NON - MEMBER PRICE	TOTAL COURSE / EXAM FEE(S)
CINCINNATI, OH - 4/26-27/18		\$395	\$595	
SECURITY SALES ESSENTIALS:	NUMBER OF STUDENTS	ESA MEMBER PRICE	NON - MEMBER PRICE	TOTAL COURSE / EXAM FEE(S)
COLUMBUS, OH - 5/17-18/18		\$395	\$595	
LEVEL ONE CERT. ALARM TECH:	NUMBER OF STUDENTS	ESA MEMBER PRICE	NON - MEMBER PRICE	TOTAL COURSE / EXAM FEE(S)
CLEVELAND, OH - 6/6-8/18		\$395	\$595	
CINCINNATI, OH - 9/18-20/18		\$395	\$595	
TROUBLESHOOTING, SERVICE & MAINTENANCE:	NUMBER OF STUDENTS	ESA MEMBER PRICE	NON - MEMBER PRICE	TOTAL COURSE / EXAM FEE(S)
CLEVELAND, OH - 9/13-14/18		\$395	\$595	
ELECTRONIC ACCESS CONTROL:	NUMBER OF STUDENTS	ESA MEMBER PRICE	NON - MEMBER PRICE	TOTAL COURSE / EXAM FEE(S)
COLUMBUS, OH - 10/4-5/18		\$395	\$595	

Registering more than ONE student - attach a list of student names / courses attending / exam format choice.

COMPUTER BASED EXAM <small>Indicate here if the student(s) wish to take the computer based exam. Students must bring a laptop or tablet. Students must provide a unique email address to take a CBE.</small>		NC <small>Included in course fee above.</small>	NC <small>Included in course fee above.</small>	
PAPER BASED EXAM <small>Indicate here if the student(s) wish to take the paper based exam. Students will receive the exam results approx. three weeks after course conclusion. ADDITIONAL FEE REQUIRED...</small>		\$30 <small>In addition to course fee above.</small>	\$30 <small>In addition to course fee above.</small>	
All payments must be received prior to the first day of the course !!!	TOTAL COURSE REGISTRATION FEE(S) =			

GENERAL COURSE INFORMATION

- Courses begin at 8:30am and conclude at 5:00pm.** Students are responsible for their own meals and lodging.
- Course confirmations** with specific course location info will be sent to pre-registered students ONE week prior to start of the course. WALK-IN REGISTRATIONS ARE NOT ACCEPTED...
- Cancellation Policy:** Written cancellation at least 10 days prior to first day of course – 100% of course fee refunded. Written cancellation less than 10 days prior to first day of course – receive credit of 50% of paid fees towards future course taken within the next 6 months.
- Special Accommodations:** Please contact ESA of Ohio State Office a minimum of 10 days prior to the beginning of the course if you require special accommodations for a disability.
- Tax Deductible:** The IRS permits income tax credits for expenses – such as registration fees, cost of travel, meals and lodging incurred to maintain or improve required job skills.

Company: _____

Contact: _____ Student Name: _____

Email: _____ Student Email: _____

Address: _____

City: _____ St: _____ Zip: _____

Phone: _____ Fax: _____

Payment Type: Check Payable to ESA of Ohio () Master Card () Visa () Amex ()

Credit Card #: _____

Expiration: _____ Security Code: _____

Signature: _____

Mail Payment (with completed form) to: ESA of Ohio - 8984 Darrow Road - Suite 2-281 - Twinsburg, OH 44087
(855) 315-6746 (OH) or (814) 315-6746 (Outside OH) www.SecureOhio.org
Credit Card Payments may be faxed to - (814) 838-5127

About The Upcoming ESA of Ohio Sponsored ESA NTS Training Courses

CERTIFIED ALARM TECHNICIAN LEVEL I -

➤ Class dates listed on REGISTRATION FORM

Subject Areas:

- | | | |
|-------------------------|------------------|------------------|
| • Industry introduction | Standards | Alarm management |
| • Electricity | Power supplies | Control panels |
| • Perimeter sensors | Interior sensors | Alarm systems |
| • Fire systems | Notification | Communications |
| • Wiring methods | Tools/Equipment | Troubleshooting |
| • Video Surveillance | Access Control | |
| • Related Systems | Client relations | Job safety |

Who Should Attend?

Technicians, service personnel, installation personnel, sales staff and business owners

Certification(s) available: Certified Alarm Technician Level I

VIDEO SYSTEMS TECHNOLOGY COURSE -

➤ Class dates listed on REGISTRATION FORM

Subject Areas:

- | | |
|-------------------------------------------|---------------------|
| • Imaging hardware | Transmission media |
| • Networking overview | Monitor options |
| • Power | Auxiliary equipment |
| • Video processing and migration | System design |
| • Recording | Commissioning |
| • Troubleshooting both analog and digital | |

Who Should Attend?

Technical staff (installation, service, and maintenance), sales personnel, business owners and anyone seeking an advanced understanding of video surveillance systems

Certification(s) available: Certified Security Integrator OR Certified Video Technician* **(See ESA NTS Certification Roadmap for details)*

ELECTRONIC ACCESS CONTROL COURSE -

➤ Class dates listed on REGISTRATION FORM

Subject Areas:

- | | |
|-------------------------------|---------------------|
| • Basic locksmithing | Locks and barriers |
| • Entry and exit devices | Powering components |
| • Controllers and processors | Wiring methods |
| • Building codes | System design |
| • Common errors and solutions | |

Who Should Attend?

Technical staff (installation, service, and maintenance), sales personnel, business owners and anyone seeking an advanced understanding of access control systems

Certification(s) available: Certified Security Integrator*
**(See ESA NTS Certification Roadmap for details)*

TROUBLESHOOTING, SERVICE & MAINTENANCE COURSE -

➤ Class dates listed on REGISTRATION FORM

The course of study includes:

- | | |
|------------------------------------|------------------------------|
| • Preparation | Test equipment |
| • Basic circuit troubleshooting | Panels and power supplies |
| • Intrusion and fire alarm devices | Communication / notification |
| • CCTV | Electronic access control |
| • Maintenance and inspections | |

Who Should Attend?

Technicians, service personnel, installation personnel, sales staff, code officials and business owners

Certification(s) available: Certified Service Technician*
**(See ESA NTS Certification Roadmap for details)*



SECURITY SALES ESSENTIALS COURSE -

➤ Class dates listed on REGISTRATION FORM

The course of study includes:

Day 1 -

- | | |
|---------------------------|-----------------------------|
| • Introduction & Overview | Prospecting |
| • Approach | Identifying Needs |
| • Presenting Solutions | Closing/Handling Objections |

Day 2 -

- | | |
|-----------------------------|------------------------------|
| • Intro to Commercial Sales | Selling Commercial Intrusion |
| • Selling Commercial Fire | Selling Commercial Access |
| • Selling Commercial Video | Selling Integrated Systems |

Who Should Attend?

Sales personnel, business owners and anyone seeking an advanced understanding of selling electronic life safety and security systems

Certification(s) available: Certified Security Salesperson* *(See ESA NTS Certification Roadmap for details)*

ONLINE TRAINING & CEU COURSES -

- Can't find a classroom course near you?
- Prefer a self-paced training format?
- Want to learn on your own schedule – in the evenings and on the weekends?
- ESA of Ohio / ESA NTS offers nearly 50 hours of online continuing education courses, PLUS
- Online versions are available for many of ESA NTS's most popular courses.
- Online CEU courses can be used to renew certifications or learn new skills

Visit www.SecureOhio.org to REGISTER for the online courses.

Call ESA of Ohio @ (855) 315-6746

or visit www.SecureOhio.org

For additional information on the above courses
or to download the course registration forms...

PRIVATE CLASSES AVAILABLE

Call ESA of Ohio @ (855) 315-6746 for details on
scheduling a private class for your company...